

## ON THE SUPERIORITY OF THE BAYESIAN METHOD OVER THE BLUP IN SMALL AREA ESTIMATION PROBLEMS\*

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### ABSTRACT

The Bayes estimator of a small area mean is shown to have strictly smaller mean squared error (MSE) than that of the corresponding best linear unbiased predictor (BLUP) for the Kleffe-Rao model, an extended mixed model with random sampling variances. The model is then extended to incorporate sampling weights, covariances and unequal sample sizes. A hierarchical Bayesian procedure which takes into account various sources of variabilities has been proposed. A specific small area estimation problem using data from the U.S. Consumer Expenditure Survey is considered. Based on a robust (i.e., model free) evaluation criterion, the proposed hierarchical Bayes estimator turns out to be superior to both estimated BLUP and direct survey estimators. The posterior variances which measure the accuracy of the hierarchical Bayes estimates are always smaller than the corresponding variances of the direct survey estimates. The current state of estimated BLUP theory is not rich enough to provide a reliable estimate of the MSE of the estimated BLUP for the example considered in the article.

### RÉSUMÉ

L'estimateur de Bayes de la moyenne d'une petite région donne une erreur quadratique moyenne (EQM) strictement plus faible que celle du meilleur prédicteur linéaire non biaisé correspondant dans le modèle Kleffe-Rao, un modèle mixte étendu incluant des variances pour l'échantillonnage aléatoire. Le modèle est étendu de manière à intégrer les poids d'échantillonnage, les covariances et des échantillons de tailles inégales. Les auteurs proposent une procédure hiérarchique de Bayes prenant en compte plusieurs sources de variabilité, puis examinent un problème spécifique à l'estimation des petites régions à partir de données issues de l'enquête américaine sur les dépenses des consommateurs. Grâce à un critère d'évaluation robuste (sans modèle), on constate que la méthode d'estimation hiérarchique de Bayes est supérieure au meilleur prédicteur linéaire non biaisé et aux estimateurs directs de l'enquête. Les variances a posteriori, qui déterminent la précision de l'estimation hiérarchique de Bayes, sont toujours plus faibles que les variances correspondantes des estimations effectuées directement lors de l'enquête. Nos connaissances théoriques actuelles sur l'estimation du meilleur prédicteur linéaire non biaisé ne nous permettent pas de donner une estimation fiable de l'EQM pour le meilleur prédicteur linéaire non biaisé retenu dans le cadre de notre exemple.

### 1. INTRODUCTION

The sampling design and the sample size of most of the large scale national surveys are usually determined so as to produce a national estimate of a parameter of interest with a desired level of precision. Quite often there is a need to produce similar estimates with the same level of precision for certain subnational regions (for example, state, counties, etc.). This task cannot be achieved by the regular design-based procedures which use survey data only from the subnational region under consideration simply because of the availability of a smaller sample (relative to the national sample). A similar situation arises when estimates are needed for many domains obtained by classifying the population according to various demographic characteristics (for example, age, sex, race, etc.). Such problems in survey sampling literature are known as small area estimation problems.

Due to budgetary constraints, it is unrealistic to increase sample sizes for the small areas. Thus, estimates which use implicit or explicit models to borrow strength from related resources have been proposed. For a review of various small area estimation procedures and their applications the reader is referred to Ghosh and Rao (1994) and Rao (1986).

The Bayes and the best linear unbiased prediction (BLUP) methods have been widely used to produce small area statistics. For a very general mixed linear model with *fixed* variance components, Theorem 4 of Datta and Ghosh (1991) shows that the BLUP and the corresponding Bayes approaches produce identical point predictors (estimators) of a small area characteristic. The BLUP method is very popular among the classical statisticians and has been extensively used in the mixed linear model and small area literature. To the best of our knowledge there is no situation cited in the literature where the Bayes procedure produces a better (in terms of

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\* Research supported in part by NSF Grant SES-9206326 and a research contract from the U.S. Bureau of Labor Statistics to P. Lahiri. *AMS 1980 subject classifications.* 62D05, 62F11, 62F15, 62J99

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mean squared error) point estimator than the corresponding BLUP. In Section 2 of this paper, we cite a situation (an extended mixed model with *random* variance components) where the Bayes estimator of a small area mean has *strictly* smaller MSE than the corresponding BLUP (see Theorem 1). This result is the first of its kind.

In Section 3, the well known small area model due to Fay and Herriot (1979) is revisited. All the previous classical and Bayesian estimation procedures, which used the Fay-Herriot model or its extensions, assumed known sampling variances. But, in practice, they are usually not known and are estimated from the generalized variance curves (see, for example, Wolter 1985, chap. 5). The effect of such estimated sampling variances on the estimation of the MSE or posterior variance has not been studied so far. This is a very important issue to the researchers of various federal agencies in the U.S. and other countries. In this section we consider an alternate modelling which addresses this issue. This model can be viewed as an extension of the small area model due to Kleffe and Rao (1992) to incorporate the sampling weights and relevant covariates which are generally available from most sample surveys. Kleffe and Rao (1992) provided a second order approximation to the MSE of EBLUP. Their formula relies on the assumption that  $n$ , the sample size in each small area, is bounded but  $m$ , the number of small areas, tends to infinity. This assumption may not be satisfied in certain situations (for example, the data set considered in Section 4). The hierarchical Bayesian procedure proposed in Section 3 has a clear edge over the EBLUP procedure in such a situation since it does not depend on any sample size assumption in producing the *exact* measures of accuracy of the hierarchical Bayes estimates.

Generally, improper non-informative priors are put on the hyperparameters in standard hierarchical Bayesian analysis (see Ghosh and Mukerjee, 1992). However, the improper priors could lead to improper posterior distributions and nonexistence of the first two moments of the posterior distributions of the parameters of interest. To circumvent the problem, we assume proper uniform priors on finite subsets of the real lines or real spaces. Such choices of prior distributions ensure that all the posterior distributions as well as their moments exist. In our real data analysis, the model has been found to be nonsensitive within the class of uniform prior distributions we have considered. We suggest to use Gibbs sampler (see Geman and Geman, (1984), Gelfand and Smith, (1990), Gelman and Rubin, (1992)) to carry out the Bayesian computations. The conditional distributions required to implement the Gibbs sampler are provided in

this section. In our case, one of the conditional distributions is known only up to a multiplicative constant. However, since this conditional distribution turns out to be log-concave, we have been able to use the adaptive rejection sampling algorithm of Gilks and Wild (1992).

In Section 4, we apply the hierarchical Bayes method described in Section 3 to estimate the average weekly consumer expenditure of an item for 43 publication areas (small areas) throughout the U.S. The U.S. Bureau of Labor Statistics (BLS) needs these estimates to compute the Consumer Price Index (CPI) numbers which are published every month. The CPI is published for various items, goods and services, consumer units and geographical areas. The primary data is collected through the U.S. Consumer Expenditure Survey. In order to compare the hierarchical Bayes estimator with the EBLUP and the direct survey estimator of the average weekly consumer expenditure of an item (for example, we consider fresh whole milk) we follow a robust (i.e., model independent) method. Specifically, we view the original sample for the year 1989 as a pseudo-population and compute the direct survey, EBLUP and the hierarchical Bayes estimates based on several samples appropriately constructed from this pseudo-population. The estimates are then compared with the direct survey estimates of the original samples, i.e., the corresponding pseudo-population means. The proposed hierarchical Bayes estimator outperforms the other rival estimators. We also note that the posterior variances, the measures of accuracy of the hierarchical Bayes estimates, are always smaller than the corresponding variances of the direct survey estimates. The EBLUP does not seem to have a natural measure of accuracy in our situation. Here we reiterate that the methods proposed by Prasad and Rao (1990) and Kleffe and Rao (1992) cannot be extended to produce measures of accuracy of the EBLUP's since the number of samples available from a small area is not small in comparison to the number of small areas, an assumption needed in their paper.

## 2. THE BLUP vs. THE BAYES APPROACH

Let  $Z_{il}$  be the value of the characteristic of interest for the  $l$ th unit of the  $i$ th small area ( $i=1, \dots, m; l=1, \dots, n$ ),  $\theta = (\theta_1, \dots, \theta_m)'$  and  $\sigma = (\sigma_1, \dots, \sigma_m)'$ . We shall compare the Bayes approach with the BLUP approach to estimate the true small area means  $\theta_i$  ( $i=1, \dots, m$ ) using the following hierarchical model.

**Model 1:** (i)  $Z_{il} | \theta, \sigma \stackrel{ind}{\sim} N(\theta_i, \sigma_i)$ ,  $i=1, \dots, m; l=1, \dots, n$ ;  
(ii)  $\theta_i \stackrel{ind}{\sim} N(\mu, \tau)$ ,  $i=1, \dots, m$ ; (iii)  $\sigma_i \stackrel{ind}{\sim} p(\sigma_i)$ ,  $i=1, \dots, m$ .

In the above model,  $\mu$  and  $\tau$  are known constants and  $p(\sigma_i)$  represents an arbitrary density function of  $\sigma_i$ . Note that to estimate the small area means  $\theta_i$ , the above model was considered earlier by Kleffe and Rao (1992). They argued that it is more appropriate to assume different but random small area variances than a constant variance across small areas.

If  $\mu$  is known, the BLUP of  $\theta_i$  is given by

$$\tilde{\theta}_i^{BLUP} = \mu + w^{BLUP} (Z_i - \mu),$$

where  $w^{BLUP} = n\tau / (n\tau + \xi)$ ,  $\xi = E(\sigma_i)$  and  $Z_i = n^{-1} \sum_{l=1}^n Z_{il}$ .

Let  $\mathbf{Z} = (\mathbf{Z}_1, \dots, \mathbf{Z}_m)$ , where  $\mathbf{Z}_i = (Z_{i1}, \dots, Z_{in})'$ . The Bayes estimator of  $\theta_i$ , under squared error loss, is given by

$$\tilde{\theta}_i^B = \mu + w_i^B (Z_i - \mu),$$

where  $w_i^B = E[n\tau(n\tau + \sigma_i)^{-1} | \mathbf{Z}]$ ,  $E$  being the expectation over the posterior density of  $\sigma_i$ , given by

$$f_i(\sigma_i | \mathbf{Z}) \propto (\sigma_i + \tau)^{-\frac{n}{2}} \exp\left[-\frac{1}{2(\sigma_i + \tau)} \sum_{l=1}^n (Z_{il} - \mu)^2\right] p(\sigma_i),$$

$$\sigma_i > 0.$$

Note that the BLUP of  $\theta_i$  assigns the same weight  $w^{BLUP}$  to different small area sample means  $Z_i$ 's whereas the Bayes estimator of  $\theta_i$  assigns different weights  $w_i^B$  to different small area sample means  $Z_i$ 's.

The integrated Bayes risk of an estimator  $\hat{\theta}_i$  of  $\theta_i$  is defined as  $r(\hat{\theta}_i) = E(\hat{\theta}_i - \theta_i)^2$ , where  $E$  is with respect to Model 1. Note that  $r(\hat{\theta}_i)$  is also the MSE of  $\hat{\theta}_i$  as defined in Kleffe and Rao (1992). The following theorem demonstrates the superiority of  $\tilde{\theta}_i^B$  over  $\tilde{\theta}_i^{BLUP}$  in terms of the MSE.

**THEOREM 1.** *Under the Model 1 and the condition that the density  $p(\cdot)$  of  $\sigma_i$  ( $i = 1, \dots, m$ ) is non degenerate,*

- (a)  $E(\tilde{\theta}_i^B) = E(\tilde{\theta}_i^{BLUP}) = E(\theta_i)$ ,
- (b)  $r(\tilde{\theta}_i^B) < r(\tilde{\theta}_i^{BLUP})$ ,

where  $E$  is with respect to Model 1.

**PROOF.**

- (a) For  $i = 1, \dots, m$  we observe that  $E(\tilde{\theta}_i^B) = EE(\theta_i | \mathbf{Z}) = E(\theta_i)$ ,  $E(\tilde{\theta}_i^{BLUP}) = \mu + w^{BLUP} E(Z_i - \mu) = \mu = E(\theta_i)$ .
- (b) Using the fact that  $Z_i - \mu \stackrel{d}{=} Z_1 - \mu$  and  $w_i^B \stackrel{d}{=} w_1^B$ , ( $i = 1, \dots, m$ ),

$$\begin{aligned} r(\tilde{\theta}_i^{BLUP}) - r(\tilde{\theta}_i^B) &= E(\tilde{\theta}_i^{BLUP} - \tilde{\theta}_i^B)^2 \\ &= E\{(w^{BLUP} - w_i^B)^2 (Z_i - \mu)^2\} \quad (1) \\ &= E\{(w^{BLUP} - w_1^B)^2 (Z_1 - \mu)^2\} \geq 0. \end{aligned}$$

If possible, assume that the equality sign holds in (1), which in turn will imply  $(w^{BLUP} - w_1^B)^2 (Z_1 - \mu)^2 = 0$  a.e.

$$\begin{aligned} &\Leftrightarrow (w^{BLUP} - w_1^B)^2 = 0 \text{ a.e., (since } Z_1 - \mu \text{ is continuous)} \\ &\Leftrightarrow w^{BLUP} = w_1^B \text{ a.e.} \Leftrightarrow \frac{n\tau}{n\tau + \xi} = E\left(\frac{n\tau}{n\tau + u} \mid \mathbf{Z}_1\right) \text{ a.e.} \\ &\Rightarrow \frac{n\tau}{n\tau + \xi} = E\left(\frac{n\tau}{n\tau + u}\right), \quad (\text{taking another expectation}), \end{aligned}$$

which is not true, since  $p(\cdot)$  being non degenerate, Jensen's inequality gives

$$E\left(\frac{n\tau}{n\tau + u}\right) > \frac{n\tau}{n\tau + E(u)} = \frac{n\tau}{n\tau + \xi} \quad \square$$

### 3. HIERARCHICAL BAYESIAN MODEL AND GIBBS SAMPLER

To estimate per capita income of small places (population less than 1000), Fay and Herriot (1979) considered the empirical Bayes (EB) method to combine information from various administrative records in conjunction with the sample survey data available from the U.S. Current Population Survey. According to the Fay-Herriot model  $Y_i | \theta_i \stackrel{ind}{\sim} N(\theta_i, D_i)$ ,  $i = 1, \dots, m$  where  $Y_i$ 's are the survey estimates of the true small area means  $\theta_i$ 's, and the sampling variances  $D_i$  are assumed to be known. *A priori*  $\theta_i \stackrel{ind}{\sim} N(\mathbf{x}_i' \mathbf{b}, A)$ , where  $\mathbf{x}_i' = (x_{i1}, \dots, x_{ip})$  is a vector of known benchmarks available for the small areas. Many applications of the Fay-Herriot model, its specific cases or its generalizations can be found in the small area literature. Carter and Rolph (1974) used a special case when  $\mathbf{x}_i' \mathbf{b} = \mu$  to estimate fire alarm probabilities. Also, see Morris (1983), Cressie (1992), Ghosh et al. (1991), Ghosh and Nangia (1993), Prasad and Rao (1990), among others.

In a typical survey situation, the direct survey estimates  $Y_i$  are of the form  $\sum_{l=1}^{n_i} W_{il} Z_{il}$ , where  $n_i$  is the number of respondents for the  $i$ th area and  $Z_{il}$  ( $W_{il}$ ) is the value of the characteristic of interest (sampling weight) for the  $l$ th unit of the  $i$ th area ( $i = 1, \dots, m$ ;  $l = 1, \dots, n_i$ ). The sampling weights  $W_{il}$  are usually determined by the reciprocal of the inclusion probabilities and are adjusted for factors such as nonresponse, poststratification, etc. The sampling weight attached to a respondent represents a certain number of population units.

In practice,  $D_i$ 's are unknown and are estimated using a design-based method (e.g., jackknife, balanced repeated replication, etc.). Thus, any procedure which uses these estimates as the true sampling variances  $D_i$  will not take into account the variability in estimating  $D_i$ . In order to incorporate this additional variability, we consider an

alternate modeling. The model can be viewed as a Bayesian extension of the small area model due to Kleffe and Rao (1992). Unlike Kleffe and Rao (1992), this model can handle an unbalanced situation but requires a specific form of density  $p(\cdot)$ . The model also incorporates information on sampling weights and relevant covariates. Define  $Y_i = \sum_{i=1}^{n_i} W_{ii} Z_{ii}$ ,  $S_i^2 = \sum_{i=1}^{n_i} (Z_{ii} - Z_i)^2$ ,  $K_i = \sum_{i=1}^{n_i} W_{ii}^2 / (\sum_{i=1}^{n_i} W_{ii})^2$ , ( $i=1, \dots, m$ ) and  $\mathbf{r} = (r_1, \dots, r_m)'$ . Note that  $Y_i$  is the direct survey estimator of  $\theta_i$ . We shall use the following hierarchical model.

**Model 2:**

- I. Conditional on  $\theta$  and  $\mathbf{r}$ ,  $Y_i$  and  $S_i^2$  ( $i=1, \dots, m$ ) are independent with  $Y_i | \theta, \mathbf{r} \stackrel{ind}{\sim} N(\theta_i, r_i^{-1} K_i)$ , and  $S_i^2 | \mathbf{r}, \theta \stackrel{ind}{\sim} r_i^{-1} \chi_{n_i-1}^2$ ,  $i = 1, \dots, m$ ;
- II. Conditional on  $\mathbf{b}$  and  $\nu$ ,  $\theta_i \stackrel{ind}{\sim} N(\mathbf{X}_i' \mathbf{b}, \nu^{-1})$ ,  $i = 1, \dots, m$ , where  $\mathbf{X}_i$  is a  $p \times 1$  column vector of known constants;
- III. Conditional on  $\alpha$  and  $\beta$ ,  $r_i \stackrel{ind}{\sim} \text{Gamma}(\alpha, \beta)$ ; i.e.  $f(r_i) \propto e^{-\alpha r_i^{-1}}$ ,  $i = 1, \dots, m$ ;
- IV. Marginally,  
 $\alpha \sim U_1^+$ ,  $\beta \sim U_1^+$ ,  $\nu \sim U_1^+$ , and  $\mathbf{b} \sim U_p$ ,

where  $U_1^+$  denotes a uniform distribution over a subset of  $R^+$  with large but finite length and  $U_p$  denotes a uniform distribution over a  $p$ -dimensional rectangle  $Q_p$  whose sides are of large but finite length.

It is important to note that in Step IV of Model 2, we have put proper but vague priors on the hyperparameters  $\alpha, \beta, \nu$  and  $\mathbf{b}$ . We have observed that Model 2 is nonsensitive towards the choice of length of the uniform proper distributions. With the choice of proper priors on all the hyperparameters, all the posterior distributions are proper. Hence we do not face any problem of some posteriors being improper.

Our objective is to obtain the posterior distributions of  $\theta_i$ 's,  $i = 1, \dots, m$ . Due to high dimensionality of the problem we recommend Gibbs sampling (see Geman and Geman (1984), and Gelfand and Smith (1990)). We choose the method given in Gelman and Rubin (1992) since it provides a measure, known as a potential scale reduction factor to check the convergence of the Gibbs sampler. Thus we generate  $t = 2d$  sets of random variables in each of  $l$  paths. The first  $d$  iterations from each path are deleted. We then use the  $S$ -program developed by Gelman and Rubin (1992) to obtain the potential scale reduction factors and various posterior densities.

From Model 2 we get the following conditional distributions for Gibbs sampling,  $TN_s$  and  $TG$  representing an  $s$ -variate truncated normal distribution (truncated outside the  $s$ -dimensional rectangle  $Q_s$ ) and a truncated Gamma distribution respectively:

- (i) For  $i = 1, \dots, m$ :

$$[\theta_i | \mathbf{Y}, \mathbf{r}, \mathbf{S}, \mathbf{b}, \alpha, \beta, \nu] \stackrel{ind}{\sim} N((r_i K_i^{-1} + \nu)^{-1} \{r_i K_i^{-1} Y_i + \nu \mathbf{X}_i' \mathbf{b}\}, (r_i K_i^{-1} + \nu)^{-1})$$

- (ii) For  $i = 1, \dots, m$ :

$$[r_i | \mathbf{Y}, \theta, \mathbf{S}, \mathbf{b}, \alpha, \beta, \nu]$$

$$\stackrel{ind}{\sim} \text{Gamma} \left[ \frac{1}{2} \{K_i^{-1} (Y_i - \theta_i)^2 + S_i^2\} + \alpha, \frac{n_i}{2} + \beta \right]$$

- (iii) For  $i = 1, \dots, m$ :

$$[\mathbf{b} | \mathbf{Y}, \theta, \mathbf{r}, \mathbf{S}, \alpha, \beta, \nu] \sim$$

$$TN_p([\sum_{i=1}^m \mathbf{X}_i \mathbf{X}_i']^{-1} \sum_{i=1}^m \mathbf{X}_i \theta_i, \nu^{-1} [\sum_{i=1}^m \mathbf{X}_i \mathbf{X}_i']^{-1})$$

- (iv) For  $n_T = \sum_{i=1}^m n_i$ :

$$[\alpha | \mathbf{Y}, \theta, \mathbf{r}, \mathbf{S}, \mathbf{b}, \beta, \nu] \sim TG(\sum_{i=1}^m r_i, n_T \beta + 1)$$

- (v)  $[\nu | \mathbf{Y}, \theta, \mathbf{S}, \mathbf{b}, \alpha, \beta] \sim$

$$TG(\frac{1}{2} \sum_{i=1}^m (\theta_i - \mathbf{X}_i' \mathbf{b})^2, \frac{1}{2} n_T + 1)$$

- (vi)  $[\beta | \mathbf{Y}, \theta, \mathbf{S}, \mathbf{b}, \alpha, \nu] \propto \{\Gamma(\beta)\}^{-m} \alpha^{m\beta} \prod_{i=1}^m r_i^\beta$ .

Using Gibbs sampling, the joint posterior pdf of  $\theta = (\theta_1, \dots, \theta_m)'$  is approximated by

$$E[\theta | \mathbf{Y}, \mathbf{r}, \mathbf{S}, \mathbf{b}, \alpha, \beta, \nu] \approx$$

$$(ld)^{-1} \sum_{s=1}^l \sum_{j=d+1}^{2d} [\theta | \mathbf{Y}, \mathbf{r}_{(js)}, \mathbf{S}, \mathbf{b}_{(js)}, \alpha_{(js)}, \beta_{(js)}, \nu_{(js)}].$$

To estimate the posterior mean and variance, we use Rao-Blackwellized estimates as in Gelfand and Smith (1991).

For implementing the Gibbs sampler, we need to draw samples from the conditional densities (i)-(vi). Simulations from the conditional densities (i)-(v) can be done by using standard methods. However, the conditional density of  $[\beta | \mathbf{Y}, \theta, \mathbf{S}, \mathbf{b}, \alpha, \nu]$  is known only up to a multiplicative constant. In order to draw samples from this density a general approach is to use the Metropolis-Hastings accept-reject algorithm. Fortunately, the task becomes simpler since  $\log [\beta | \mathbf{Y}, \theta, \mathbf{S}, \mathbf{b}, \alpha, \nu]$  is a concave function of  $\beta$  (see Arora, 1994).

#### 4. AN EXAMPLE

The U.S. Bureau of Labor Statistics needs estimates of the true average weekly consumer expenditures of various items, goods and services, for  $m = 43$  publication areas (small areas) throughout the U.S. We concentrate on estimating the true average expenditure of the item fresh whole milk for the year 1989 for the  $i$ th publication area (i.e.,  $\theta_i$ ,  $i = 1, \dots, 43$ ) and use data from the Diary Survey component of the Consumer Expenditure Survey conducted by the U.S. Bureau of the Census for the BLS. We refer to the BLS Handbook of Methods, 1992 for a detailed description of the survey. Samples are drawn independently for each quarter. Each respondent of the sample receives a sampling weight (i.e.,  $W_{it}$ ) which is determined by the reciprocal of the inclusion probability of the respondent and adjusted for various factors such as poststratification, nonresponse, etc. The sampling weight for a respondent represents a number of population units and the sum of the sampling weights for all the respondents in the sample is approximately equal to the

total number of households in the U.S. Each respondent keeps a record of expenditures on various items for two consecutive weeks. Thus, average weekly expenditure on fresh whole milk ( $Z_{it}$ ) is available for each respondent. Using  $W_{it}$  and  $Z_{it}$ , we produce the survey estimate  $Y_i$  and its variance  $(n_i - 1)^{-1} S_i^2 K_i$  for the  $i$ th ( $i = 1, \dots, 43$ ) publication area.

In Model 2, we used  $\mathbf{x}_i' \mathbf{b} = b_j$  if  $i \in j$ th major area, a collection of similar publication areas. There are eight major areas in the U.S. For the Gibbs sampler we used  $2d = 1000$  iterations and  $l = 8$  independent paths to draw samples from the conditional densities  $(i)-(vi)$  given in Section 3. In each path, the first  $d = 500$  generated values were deleted. Starting with initial values of the parameters, we draw samples from the conditional densities of  $\mathbf{r}$ ,  $\mathbf{b}$ ,  $\alpha$ ,  $\beta$ ,  $\nu$  and  $\theta$ . For drawing samples from the conditional density of  $\beta$ , which is known only up to a multiplicative constant, we used the adaptive rejection sampling technique of Gilks and Wild (1992). We have observed that the model is not sensitive towards the initial values of the parameters. To study the convergence of

**Table 1:** Direct Survey Estimates, EBLUP and the proposed HB Estimates for Consumer Expenditure on the item *fresh whole milk*: Year 1989. The number in the parenthesis represents the corresponding standard error.

Pub Area	n	Survey Est.	EBLUP	HB Est.	Pub. Area	n	Survey Est.	EBLUP	HB Est.
1	191	1.099(.163)	1.095	1.093(.118)	23	195	1.044(.140)	1.108	1.102(.117)
2	633	1.075(.080)	1.079	1.079(.073)	24	187	1.267(.171)	1.212	1.200(.131)
3	597	1.105(.083)	1.101	1.100(.075)	25	479	1.193(.106)	1.088	1.054(.095)
4	221	.628(.109)	.822	.763(.096)	26	230	.791(.121)	.822	.810(.095)
5	195	.753(.119)	.891	.844(.097)	27	186	.795(.121)	.828	.813(.096)
6	191	.981(.141)	1.000	.967(.104)	28	199	.759(.259)	.809	.816(.132)
7	183	1.257(.202)	1.127	1.055(.127)	29	238	.796(.106)	.825	.811(.088)
8	188	1.095(.127)	1.053	1.028(.100)	30	207	.565(.089)	.714	.657(.085)
9	204	1.405(.168)	1.204	1.136(.126)	31	165	.886(.225)	.869	.849(.126)
10	188	1.356(.178)	1.178	1.108(.125)	32	153	.952(.205)	.897	.872(.123)
11	149	.615(.100)	.860	.755(.097)	33	210	.807(.119)	.743	.749(.101)
12	290	1.460(.201)	1.365	1.280(.142)	34	383	.582(.067)	.617	.603(.065)
13	250	1.338(.148)	1.291	1.258(.120)	35	255	.684(.106)	.682	.681(.091)
14	194	.854(.143)	1.053	1.032(.121)	36	226	.787(.126)	.757	.756(.097)
15	184	1.176(.149)	1.203	1.193(.108)	37	224	.440(.092)	.579	.537(.086)
16	193	1.111(.145)	1.170	1.162(.106)	38	212	.759(.132)	.743	.741(.099)
17	218	1.257(.135)	1.242	1.232(.102)	39	211	.770(.100)	.748	.751(.085)
18	266	1.430(.172)	1.339	1.296(.118)	40	179	.800(.113)	.759	.765(.093)
19	214	1.278(.137)	1.252	1.242(.103)	41	312	.756(.083)	.744	.746(.074)
20	213	1.292(.163)	1.260	1.243(.112)	42	241	.865(.121)	.799	.800(.096)
21	196	1.002(.125)	1.118	1.098(.100)	43	205	.640(.129)	.685	.679(.098)
22	95	1.183(.247)	1.169	1.163(.151)					

the Gibbs sampler we used the *S*-program written by Gelmen and Rubin (1992). This program computes a *potential scale reduction factor*  $R$  which provides a way to quantitatively monitor the convergence of the Gibbs sampler. For all the situations, the measure  $R$  seems to converge to unity after first 500 iterations.

Table 1 reports the direct survey estimates and the hierarchical Bayes estimates along with their measures of accuracy for all the 43 publication areas of the U.S. for the year 1989. We note that the posterior variances are always smaller than the corresponding variances of the direct survey estimates. In order to derive the BLUP of  $\theta_i$ , we use steps (I)-(III) of Model 2. The BLUP turns out to be  $a_i Y_i + (1-a_i) x_i' \bar{\mathbf{b}}$ , where  $a_i = v^{-1} / (v^{-1} + \xi K_i)$ ,  $\xi = E(r_i^{-1})$  and  $\bar{\mathbf{b}} = [\sum_{i=1}^m (v^{-1} + \xi K_i)^{-1} x_i x_i']^{-1} \sum_{i=1}^m (v^{-1} + \xi K_i)^{-1} x_i Y_i$ . We then use ANOVA method to estimate  $\xi$  and  $v^{-1}$  for obtaining the EBLUP from the BLUP. The EBLUP for all the 43 publication areas of the U.S. is also reported in Table 1. The EBLUP does not seem to have a natural measure of accuracy in this situation. Note that Kleffe-Rao technique cannot be extended to this case since the sample sizes available from the small areas are much larger than the number of small areas.

**Table 2:** Comparison of Direct Survey Estimates, EBLUP and the proposed HB for Consumer Expenditure on the item *fresh whole milk*: 1989. The number in the parenthesis represents percent improvement over the Survey estimator

Sample	Average Squared Relative Deviation		
	Survey Est.	EBLUP	HB
1	.3416	.1920(44%)	.1579(54%)
2	.2902	.1474(49%)	.0963(67%)
3	.2515	.0641(75%)	.0719(71%)
4	.1591	.0815(49%)	.0798(50%)
5	.3012	.1333(56%)	.1174(61%)
6	.3144	.1602(49%)	.1188(62%)
7	.2473	.0518(79%)	.1333(46%)
8	.1683	.0617(63%)	.0339(80%)

Next we compare the HB estimates with the direct survey estimates and the EBLUP using a robust procedure. We view the data for the year 1989 as a pseudo-population and consider eight 12.5% samples from this pseudo-population. These subsamples are available in the data set and were originally constructed by the U.S. Census Bureau in order to provide variance estimates of the survey estimates at the national level. Thus, this

evaluation criterion is quite objective and is not model dependent. In Table 2, we report averaged squared relative deviation (*ASRD*) defined as follows:

$$ASRD = \frac{1}{43} \sum_{i=1}^{43} \frac{(e_i - \theta_i)^2}{\theta_i^2},$$

where  $e_i$  is an estimator of the pseudo true small area mean  $\theta_i$  (i.e., the direct survey estimate based on the entire 1989 data). The HB estimator is better than the direct survey estimator for all the eight samples considered (improvement ranges from 46% to 80%). The HB estimator is better than the EBLUP for six out of eight samples.

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